

SoftwareONE and Adfinis SyGroup Partner in Switzerland

Stans, May 15, 2018

SoftwareONE, the world leader in Software and Cloud Portfolio Management, and Adfinis SyGroup, one of the leading open-source IT service providers, announce their exclusive partnership in the Red Hat environment. The primary goal of the partnership is to bundle the core competences of the two companies, which is true to their motto: Together We Are Strong.

It's all about the right combination: SoftwareONE's subscription business combined with Adfinis SyGroup's broad open-source expertise, which ranges from DevOps, automation, containers and Kubernetes all the way to SAP S/4HANA, clustering and database, and 24/7/365 support, creates potential for innovation and development on both sides.

For example, SoftwareONE obtains Red Hat technology services such as Red Hat OpenShift, Red Hat OpenStack, and Red Hat Satellite exclusively through Adfinis SyGroup. In turn, Adfinis SyGroup benefits from SoftwareONE's in-depth asset management capabilities. This cooperation ultimately lets the customers of both companies enjoy the full range of features and offers with the best possible support.

"With SoftwareONE as our partner, we can better and more professionally support our clients in managing their Red Hat software portfolio. In addition, we can expand our portfolio and our competence in software procurement and asset management, and together we can provide our customers with comprehensive support," says Michael Moser, Adfinis SyGroup AG Chief Commercial Officer and Chairman of the Board of Directors.

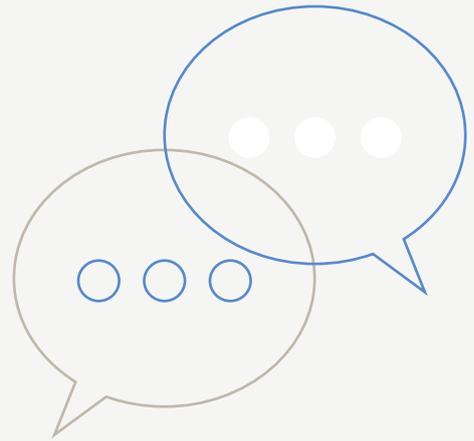
SoftwareONE is also excited about the cooperation: "Over the past 18 years, Adfinis SyGroup has evolved to become one of the leading open-source system integrators and, as a Red Hat Premier Partner, the driving force for the digital transformation in the hybrid cloud environment," says Nunzio Panto, SoftwareONE's Head of Services.

About SoftwareONE

SoftwareONE, the global leader in Software and Cloud Portfolio Management, offers organizations a whole new way to budget and optimize global IT costs — from on-premises all the way to the cloud. The PyraCloud platform uses machine learning and offers customers the necessary transparency, insight, automation, and control to maximize their software investment. Software Portfolio Management (SPM) and Software Asset Management (SAM) services provide the methodology and framework to optimize the underlying IT infrastructure, accelerate cloud adoption, and minimize compliance risks. SoftwareONE has been privately owned since 1985. With more than 3,000 technology experts in over 80 countries, the company is one of the fastest growing technology solutions providers in the world, with elite partnerships with Microsoft, AWS, Adobe, IBM, VMware, Oracle, Citrix, Symantec, McAfee, and many others. Learn more about SoftwareONE at www.softwareone.com and connect with the company through Xing and LinkedIn.



Adfinis SyGroup is an Official Red Hat Premier Partner



Bern, March 1, 2018

Adfinis SyGroup has achieved the highest possible “Premier” partner status with Red Hat through steady growth, technical advancements and years of experience. Together, Red Hat and Adfinis SyGroup offer their customers fully customizable open-source solutions at the highest level.

On March 1, after many years of cooperation, joint successes and further developments on a technical as well as personal level, Adfinis SyGroup, the Swiss IT service provider, and Red Hat, the provider of enterprise open-source IT solutions, officially announce their future cooperation at the highest “Premier” partner level. This allows for better customer care at all levels, even more dynamic collaboration with access to additional technical resources, and increased joint market development.

Customers, partners and developers can also look forward to the fact that, to provide even more flexible IT solutions, Adfinis SyGroup will be integrating its headquarters in Zurich into the Red Hat office complex in Europaallee on March 1. This development will result in direct communication, shorter routes and stringent solutions.

Nicolas Christener, CEO of Adfinis SyGroup, is very enthusiastic and excited about the future: “The Premier partnership with Red Hat reflects our long-term strategy and underscores the excellent cooperation. We are delighted to provide Red Hat’s comprehensive portfolio of solutions to our customers and to deliver innovation and technical expertise at the highest level.”

To welcome Adfinis SyGroup AG as a partner with the highest level of partnership at Red Hat Switzerland is a strong signal to the outside world for Richard Zobrist, Manager Partner & Alliances at Red Hat Switzerland. “Companies are challenged to take the lead when it comes to digitizing their operations. Collaboration with Adfinis SyGroup AG will help accelerate the delivery of intelligent solutions — especially in hybrid cloud, automation and SAP HANA — and the digital transformation of our customers.”

About Red Hat

Red Hat, the world’s leading provider of open-source solutions, follows a community-based approach to deliver reliable and powerful cloud, Linux, middleware, storage, mobile, and virtualization technologies. In addition, Red Hat provides award-winning support, training and consulting services. Red Hat is an S&P 500 company with over 80 offices worldwide that helps its customers and partners advance their business by using high-quality services and technologies.

Adfinis^{sy}Group

About Adfinis SyGroup AG

Since 2000, Adfinis SyGroup has been consistently active in the open-source environment. With around 50 employees at its three locations in Bern, Basel and Zurich, it has successfully established itself as one of the leading providers of open-source technologies beyond the Swiss borders through innovative developments and years of experience.

As a reliable service provider and partner, Adfinis SyGroup supports customers from the private and public sectors in the planning, implementation and integration of custom infrastructure and software projects. The core competences of Adfinis SyGroup are open-source engineering & DevOps, 24/7 services & support, managed services, and open-source development.

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